



NIGP- Utah Chapter

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NIGP- Utah Chapter Of- ficers:

President: Polly Alles

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Secretary: Limher Montoya

Treasurer: Gayle Christensen

Past President: Jennifer Salts, CPPB

Board of Directors:

Lori Peterson, CPPO, CPM

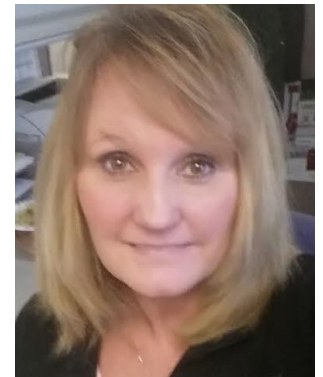
Jason Steinmann

Kurt Prusse, CPPB

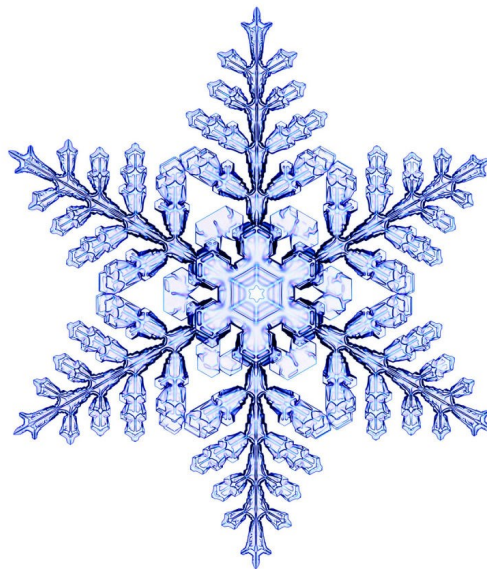
Chapter President's Message

Dear NIGP Utah Chapter Members:

Happy New Year! We look forward to seeing you tomorrow at our chapter meeting!



Polly Alles- President



Polly Alles, President- NIGP Utah Chapter



“Disciplining yourself to do what you know is right and important, although difficult, is the highroad to pride, self-esteem, and personal satisfaction.”

-Brian Tracy

Utah Chapter News

NIGP NATIONAL has made several online courses available. For more information on these courses, visit www.nigp.org , or email customer-care@nigp.org

Basics of Business Math Business Communication– Written Communication
Fundamentals of Business Management Leading High-Performance Teams
Negotiating Skills– Influence and Persuasion Project Management
Time Management Fundamentals

VOLUNTEER to serve on a chapter committee! If you are interested, please contact the committee chairperson listed below:

Committee Chairpersons

Honors & Awards: Joan Tuttle (Davis SD) jtuttle@dsdmail.net
Financial: Lori Peterson (Davis SD) lpeterson@dsdmail.net
Historian: Skip Foster (Granite SD) safoster@graniteschools.org
Membership: Jerilyn Midthun (SL City) jerilyn.midthun@slcgov.com
Marketing/Public Relations: Jared Gardner (Granite SD) jbgardner@graniteschools.org
Education: Kurt Prusse (Jordan SD) kurt.prusse@jordandistrict.org
Nominating: Limher Montoya (UofU) limher.montoya@purchasing.utah.edu
Community Involvement: Eileen Boshard (SLCC) Eileen.boshard@slcc.edu

Upcoming Meeting Dates

MEETING LOCATION: All chapter meetings will be held at the Canyons School District Professional Development Center , 9361 South 300 East, Sandy. Meetings will be held 9:00 am – 12:00 pm.

Tuesday, Jan 10, 2017:

Total Costing Analysis
Stan Fawcett- Weber State University
Professor of Supply Chain Management and
Director of the Moyes Center for Supply Chain
Excellence

Tuesday, Mar 14, 2017:

TBD

Classroom Corner

Planning for 2020? 3 Reasons to Standardize on an eProcurement System Right Now (From Government Procurement, Dec/Jan 2017, p. 4-7)

They say knowledge is power. But in the procurement world, so is technology. The “future” is fast approaching, with 2020 just less than four years away. That means that nearly every public sector organization is plotting out their course to reach— what many view as— the benchmark for economic recovery, operations modernization and overall “change.” Agencies of all sizes and missions are eager to usher in the new decade with a renewed sense of purpose, strength and operational agility that will empower government –funded programs to move past the status quo and finally deliver on the quality infrastructure, programs and services they’ve long promised constituents. But in order to do that, we have to first resolve the issues currently challenging public procurement— and we can’t wait until 2020 to get started.

After decades of making do with disparate procurement practices, outdated processes and fragmented technology systems— there’s a conscious effort being made to centralize some procurement environments, streamline all processes and aggressively modernize technology infrastructure. A recent National Assoc. of State Procurement Officials (NASPO) survey indicated that nearly every jurisdiction is using either eProcurement or ERP technology in some capacity to improve their procurement quality. Yet, it was abundantly clear in Michael Keating’s recent Public Procurement 2020 report that most organizations are still struggling to capitalize on that technology across all business processes. If their technologies were appropriately aligned with their process strategies and properly applied to all functions, then work-

force succession planning, recruitment challenges, increasing workloads and inconsistent practices wouldn’t be issues that industry leaders needed to address so frequently and so prominently. Here are three reasons why you can’t afford to wait a year— much less four years— to initiate actions that address your technology pain points, enable you to re-engineer your process strategy and ultimately establish a more scalable and adaptable system:

The workforce to workload size ratio is no longer balanced

Public sector professionals are being asked to do more than ever, with no additional resources at their disposal. As NASPO executive director DeLaine Bender recently told Keating: “... the procurement responsibilities of the central procurement office have increased in the past two years.” And she has proof that far less than half of the state agencies experiencing that growth are increasing staff to handle the rising demands. Just check out NASPO’s “2016 Survey of State Procurement Practices.” Couple that with the anticipated retirement of your most experienced buyers and it’s no wonder that “succession planning is one of the top five factors that will most affect procurement in the next few years.”

But a reduced workforce doesn’t have to be detrimental to your procurement function. You just have to find a way to create more sustainable procurement processes so that you can become more resourceful, without needing more resources.

cont.



Classroom Corner (cont.)

The easiest way to compensate for increased workloads without matching manning levels is to increasingly automate functions, which requires the right eProcurement platform (or hybrid eProcurement-ERP solution) to be in place. By implementing a single, highly intuitive and easy-to-use technology system across all procurement processes, you are going to automatically realize efficiencies in your sourcing, vendor management, contract management, and invoicing functions. In fact, you'll find that the previously challenging imbalance between manpower and workload demands will no longer be noticeable as many of your time-consuming manual processes are eliminated and the rest are configured down more streamlined paths in the portal-based eProcurement system. Plus such technologies are designed to support delegated procurement, which is critical when there's a rapid escalation in solicitation, and facilitate online contract ordering, which expedites simplified buys and can allow for a re-allocation of resources to more complex procurements and quality assurance...

There's a disconnect between current procurement technology practices and workers' expectations.

Though eProcurement technology can be credited with compensating for workforce gaps, there is still a need to hire replacements for your exiting employees to keep pace with procurement demands...

Public procurement leaders acknowledged to Keating that recruiting skilled workers is difficult these days as the candidate pool is slim and the sector's current tech deficit is unfavorable to those who only know how to work in the digital world. Yet those who are conducting their on an eProcurement platform- therefore accomo-

dating more tech-centric working styles- are best-positioned to attract highly skilled professionals who are eager to contribute to the betterment of our practice.... "The new generation of procurement professionals will bring new ideas on how to procure within the limits of our laws and statute." We just have to give them a flexible platform upon which they can bring their ideas to fruition.

Technology Standardization will facilitate the necessary re-engineering of business processes and training methods to accommodate a diversified workforce.

Agencies will better be able to bridge the gap and accommodate multiple generations in the workplace with an eProcurement platform in place sooner than later.

The technology is highly configurable and can be adjusted to align with your people and processes as often as needed to provide immediate efficiency gains and long-term ROI....

There are multiple reasons why an eProcurement-based platform is the best approach to mitigating the "risks" of change and creating an environment conducive to more transparent, value-driven and meaningful procurement. Such technologies, if strategically implemented, can give you the flexibility to take incremental actions towards process improvement as workforce and workload demands dictate and new best practices evolve. At the same time, you'll have the tools needed to consistently extract maximum value from your resources despite staffing limitations and the confines of government buying guidelines. **Jean Clark**, FNIGP, CPPO, C.P.M., CPM, President of NIGP Code & Consulting Services at Periscope Holdings, Inc. NIGP Past President.

Special Notes / Announcements

Please Note:

Our next chapter meeting will be Tuesday, January 10, 2017. See you there!



Special Notes / Announcements (cont).

Volunteers Needed!

Salt Lake City will be hosting the NIGP 2017 Annual Forum, and we need many volunteers to help make this event a success! Please consider volunteering time on one of our Forum committees. It is a great way to network, and to show NIGP National how great Utah is!

Please contact Randi Ruff if you would like to help: rruff@purchasing.utah.edu

NIGP- Utah Chapter Communications

If your entity would like to have any announcements for job postings, etc. sent to our NIGP membership, please send your requests to Tonya Hodges at tonya.hodges@slcschools.org or to Polly Alles at palles@purchasing.utah.edu for email distribution. If you would like to have your announcement in our newsletter, please send your request by the 3rd of the month of our chapter meetings. Thank you!

Congratulations to our New Officers and Board Members!

Congratulations to Gayle Christensen (Canyons SD) for her election as our Treasures for 2017, and to Kurt Prusse (Jordan SD), for being elected to our Board of Directors (3 year position)!

A sincere "thank you" to all those serving in our chapter! We appreciate your time, talents and expertise you give on our behalf! We look forward to another great year!

Upcoming NIGP Webinars

(Complimentary for Members/\$195 for Non-Members. Register at www.nigp.org)

Wednesday, Jan 18, 2017: *Diversifying Your Procurement Spend*

Wednesday, Feb 08, 2017: *Protests: New Public Procurement Practice*

(On-Demand Webinar Recordings are also available for free download to Institute members in the NIGP Online Store)

For newsletter submissions or comments, please contact Tonya Hodges, Newsletter Editor:

Phone:: 801-578-8261 ; Email: tonya.hodges@slcschools.org

Speaker Biographies (Selected)

Stan Fawcett, PhD; Professor of Supply Chain Management and Director of the Moyes Center for Supply Chain Excellence, Weber State University



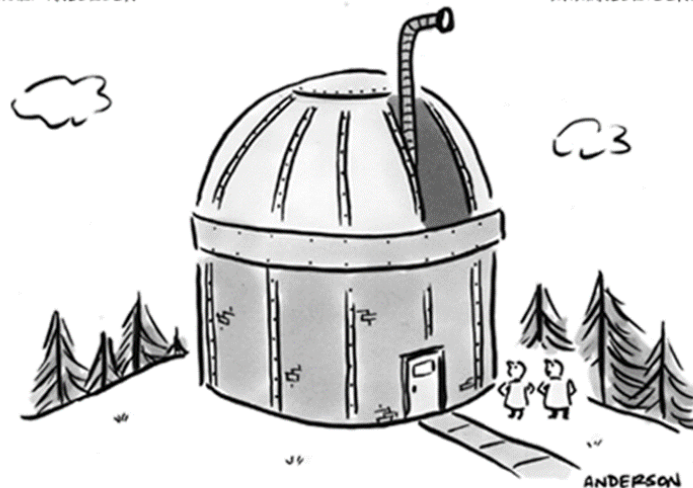
Stan Fawcett (PhD, Arizona State) is the John B. Goddard Endowed Chair of Global Supply Chain Management at the Goddard School of Business & Economics.

He has been around the block and taught around the world in English, German and Spanish. Sorry, no Mandarin, at least not yet. If you are interested in global supply chain design or all things supply chain collaboration, Fawcett is the one to talk to. The winner of a dozen best paper awards, Fawcett has published more than 150 articles and 12 books.

To keep busy, he also served as co-editor-in-chief of the logistics profession's top journal, *Journal of Business Logistics*. He is the father of six children and a first-time marathon runner.

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"Hmm... Lemme check that purchase order again."

If you cannot attend our chapter meetings in person, stream us live on YouTube Live! Here is the link for the meeting:

www.youtube.com/channel/UCbzRnjdT2gTfEpixKt9IEWg/live

If you are viewing the feed, check in on the chat portion of the feed so we can know who is joining us remotely. Thank you!

