



NIGP- Utah Chapter

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NIGP- Utah Chapter Officers:

President: Jennifer Salts, CPPB

Vice-President: Polly Alles

Secretary: Nikki Sanchez

Treasurer: Sharon Pierce, CPM

Past President: Trever Ward

Board of Directors:

Randi Ruff

Debbie Smith, CPPB

Lori Peterson, CPPO, CPM

Chapter President's Message

Dear NIGP Chapter Members:

I am excited for the opportunity to serve as the next Utah Chapter President and look forward to providing our members with meaningful training, community service projects, and networking opportunities in the upcoming year.

In an effort to grow and develop our chapter, I would encourage anyone who is interested to reach out to the newly elected board members and volunteer for positions on committees. We could sure use the additional help in the upcoming year. If you don't have the time to volunteer for a committee, I challenge you to reach out to your non-member colleagues and encourage them to become part of our Utah Chapter. The more members we have, the stronger our chapter becomes as we all benefit from each others procurement experiences, skills and abilities.

Visit our chapter website at <http://www.nigputah.org/> and our chapter's Facebook page (log on to Facebook and search "NIGP Utah Chapter") for more information on upcoming chapter events and pictures of past events. I look forward to getting to know each of our members and making this an outstanding year for our chapter.

Thank you.

Sincerely,

Jennifer Salts, CPPB

President, NIGP Utah Chapter



Jennifer Salts- President

Utah Chapter News

NIGP NATIONAL has made several online courses available. For more information on these courses, visit www.nigp.org , or email customer-care@nigp.org

- Basics of Business Math* *Business Communication– Written Communication*
- Fundamentals of Business Management Leading High-Performance Teams*
- Negotiating Skills– Influence and Persuasion* *Project Management*
- Time Management Fundamentals*

VOLUNTEER to serve on a chapter committee! If you are interested, please contact the committee chairperson listed below:

Committee Chairpersons

- Honors & Awards: Polly Alles (UofU) palles@purchasing.utah.edu
- Financial: Adrian Ruger (State Purchasing) aruger@utah.gov
- Historian: Margarita Schiffman (SL City) margarita.schiffman@slcgov.com
- Membership: Jerilyn Midthun (SL City) jerilyn.midthun@slcgov.com
- Marketing/Public Relations: Glendon Mitchell (UofU) gmitchell@purchasing.utah.edu
- Education: Eileen Boswell (SLCC) Eileen.boswell@slcc.edu
- Nominating: Trever Ward (UDOT) tward@utah.gov

“Character is like a tree and reputation like its shadow. The shadow is what we think of it; the tree is the real thing.”

-Abraham Lincoln

Upcoming Meeting Dates

MEETING LOCATION: All chapter meetings will be held at the Canyons School District Professional Development Center , 9361 South 300 East, Sandy. Meetings will be held 9:00 am – 12:00 pm.

Thursday, Jan 29, 2015: *Critical Thinking*
Pam Gardiol- UofU Continuing Education

Tuesday, March 17, 2014: *Topic and Speakers TBD*



Classroom Corner

Why Public Procurement and NIGP are Important (From Government Procurement, Oct/Nov 2014, p. 4)

By Don Buffum, CPPO,
(This column was excerpted from 2014 Forum Opening Session.)

NIGP's vision is to be a vibrant international association creating a world in which public procurement practitioners are highly regarded members of a respected professional order. Good public procurement can change the world in which we live. Through our professionalism, we can have a positive impact on people all over the globe.

If money is spent without regard to good public procurement practices, its positive value will be greatly reduced. Yet, if those dollars are spend using best practices, good specifications, ethics, transparency and professionalism, those funds will go farther. A savings of just 10 percent can put books in more classrooms,

Introduce more children to the world of computers or provide needed medicine to people suffering from illness.

Public Procurement: Improve the World

Good public procurement can improve the world. It is our vision and responsibility to do everything we can to ensure that the public procurement profession is moving in this direction.

A true profession reflects four fundamental aspects—traditionally referred to as the Four Pillars of Professionalism:

Standards: The first pillar is having standards derived from a recognizable public procurement body of knowledge which begets a common language, best practices, and research. We are working towards a true common body of knowledge—engaging with our peers throughout America and other nations to determine whether public procurement is practiced the same way regardless of geographic borders and whether there is a distinct

Difference between public and private procurement. Through this work, we will better define the profession that is public procurement.

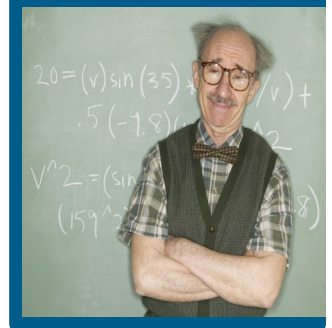
College Coursework: The second pillar is advanced and specialized knowledge through advanced educational programs at the college level. NIGP should take the lead in facilitating discussions across academia so that a college curriculum for public procurement is adopted and adaptable. Professional associations like ours serve as connectors of disconnected constituents in a professional community. NIGP should serve as the common point of reference and facilitator of the profession for practitioners, academics and students of public procurement.

The future procurement professional must have higher education credentials. This would allow NIGP to shift its priorities to providing continuing education on specific and currently relevant topics.

(cont.)

“Good public procurement can change the world in which we live. Through our professionalism, we can have a positive impact on people all over the globe.”

-Don Buffum



Classroom Corner (continued)

Though we are not there yet, the CPPO certification now requires a college degree, and more of the openings in our field require a degree or even an advanced degree.

License to Practice: The third pillar of professionalism is a license to practice. While we have a UPPCC- administered certification program, no official gate must be entered to practice. In fact, we are struggling in this area, not because our certification is lacking, but because others have created their own partial certifications that detract from the value of a unified certification program. If each state develops their own program, this creates stress on the limited training dollars available. Additionally it creates confusion in the marketplace because practitioners and the public cannot identify the value of a single, universal certification when there are so many to choose from.

Professional Society: The final pillar of professionalism is the professional society that shares the knowledge and the ethics of the profession. NIGP provides our professional society the structure, continuity and clearly defined professional values and principles that guide professional practice. The pieces are slowly falling into place. Where do you fit in? The future of the public procurement profession is in your hands. Decide what you will do to help all of us achieve our dream of being "highly regarded members of a respected professional order."

To echo the famous phrase of the late President John F. Kennedy, "ask not what NIGP can do for you, but ask what you can do for your profession."

Don Buffam is NIGP's president and director, Procurement & Contracts at Mississippi State University.



Special Notes/Announcements

Please Note:

**Our next chapter meeting will be Thursday, Jan 29, 2015.
See you there!**



Special Notes / Announcements (cont).

Meeting Date Change

Please make special note that our January meeting will be held on Thursday, January 29, 2015. For this meeting only, we have needed to change from our regular Tuesday meeting. Location will remain at the Canyons Professional Development Center, and time will remain from 9:00 am- 12:00 pm. Mark your calendars now for this change!

Chapter Website Makeover

The chapter web page has been refreshed with a new look and feel. It's a much cleaner, modern design and is even optimized for tablets and phones!

Check it out at <http://www.nigputah.org> and pass it along to your associates.

Buyer and Manager of the Year Nominations

Please consider nominating your co-workers and managers for our NIGP Buyer and Manager of the Year awards for 2014! Give them the recognition they deserve for their fine work!

Please send nomination forms to Jennifer Salts at jennifersalts@utah.gov by January 21, 2015 at 5:00 pm.

Upcoming NIGP Webinars

(Complimentary for Members/\$185 for Non-Members. Register at www.nigp.org)

Wednesday, Jan 14, 2015: *Non-Responsive Suppliers*

Wednesday, Feb 25, 2015: *Sole Sources- Contracting without Competition*

(On-Demand Webinar Recordings are also available for purchase in the NIGP Online Store)

For newsletter submissions or comments, please contact Tonya Hodges, Newsletter Editor:

Phone:: 801-578-8261 ; Email: tonya.hodges@slcschools.org

Speaker Biographies (Selected)

Pam Gardiol- University of Utah Continuing Education



Pam Gardiol has worked in the organizational management field for over twenty five years. She is President of Gardiol & Associates, and works with Demarche Consulting Group, Inc., Seattle, Washington. She works with organizational leadership in the private, public and non-profit sectors to design specific, hands-on methods to align their performance to their mission. Whether redesigning systems or cultures, or providing one-on-one coaching with business leaders and managers, she helps her clients create organizational environments that foster individual accountability and high performance. A sample of her clients includes the City of Seattle, Corbis, Utah State Government, 3M, Utah Air National Guard, Cities of Salt Lake and Ogden. She is an international trainer in business development, and is a past president of the Utah Chapter of the American Society of Training and Development.

Pam served for sixteen years on the Ogden City Planning and Landmarks Commissions, and has represented higher education in international alliance negotiations throughout Europe. She is adjunct assistant professor in the Political Science department at the University of Utah, and teaches and consults for Professional Education at the U. She teaches master-level classes at Webster University (Hill AFB). Pam holds a Master's degree in Organizational Management and a Bachelor's degree in Social Work and Psychology.