

NATIONAL INSTITUTE OF GOVERNMENTAL
PURCHASING



JANUARY 2008
NEWSLETTER

HAPPY NEW YEAR!!!

MESSAGE FROM THE CHAPTER PRESIDENT

Dear Fellow Purchasing Professionals

January 2008

Whew, where did 2007 go? It seems like just last week we were beginning 2007 and now it has passed into history. Was it a great, good, ok or bad year for you? So what are your plans for 2008? Hopefully we will, if we have not yet, take a few minutes to reflect upon the past year and evaluate what we did and what we can do better. Then take a few more minutes and write down our goals for the New Year. Someone has said that a goal not put on paper is only a wish and therefore unlikely to be achieved as there is no record of accountability, no daily reminder of the desired end.

So, if I may be a bit personal, I would like to share with you a few of my personal goals and by so doing commit them to paper and thus become accountable.

Number 1:

In our busy professional and private lives, are we taking time to smell and examine the roses, or are we rushing by with only a momentary glance at the pretty flowers? I am afraid that I am guilty as charged! I have been too rushed getting there, where ever there is, to enjoy the journey. So, I have resolved to at the end of each day this coming year to pause and reflect upon the “tender mercies” of each day, as one local religious leader has suggested that we do. Life is too short not to do so!

Number 2:

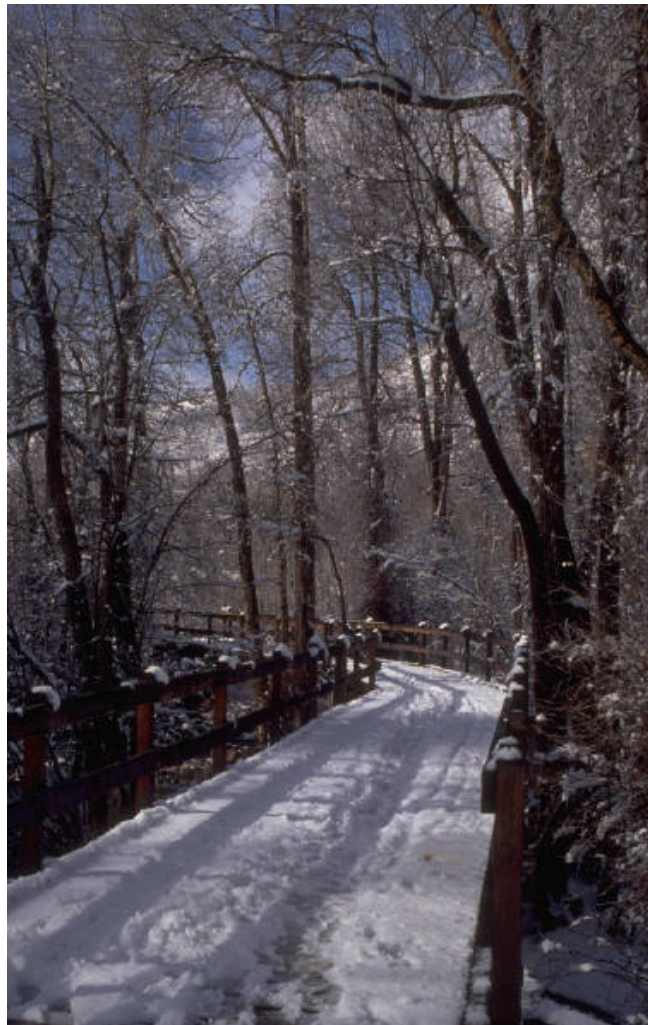
All too often we look beyond the mark and miss the obvious, especially in our evaluation of our self. We are like the man who sold his property to search the world for the “pearl of great price” only to discover after years of fruitless searching that his former property contained “acres of diamonds”? In a recent seminar, Brad Barton spoke to those in attendance about our own self perceptions. He noted that “if left alone, our self-perception tends to follow the path of least resistance and seek its lowest level.” He noted however, that “when we choose to actively guide our perceptions, regularly shoring up our foundation with affirmative self-talk, we guide our present circumstances and change our reality.” Our perception or as some might phrase it, our attitude is everything.

Charles Swindoll, an American clergyman noted that “Words can never adequately convey the incredible impact of our attitudes toward life. The longer I live the more convinced I become that life is 10% what happens to us and 90% how we respond to it.” So I resolve to be more positive in my attitude toward life and to help me do so, I will follow the following seven tips:

- Learn healthy ways to manage my stress
- Think of challenges as opportunities to shine
- Look for the best in others and myself
- Eat right and get plenty of rest
- Focus on the joys in life and remember to laugh
- Keep things in perspective. Do what I can do, and let go of the rest
- Take pride in my work and the achievements of myself and others

Well, here are two of my goals. If they ring true for you, please feel free to adopt them for yourself, and together we will move forward and make 2008 a year to remember. Happy New Year to all!

Gregory Maynard, CPM, CPPO
President – Utah Chapter NIGP





Upcoming Meeting Dates

CHAPTER MEETINGS:

- Tuesday, Jan. 15, 2008 - Dan Reisner- Shipping In's & Out's
(9AM-12 Noon, Murray City Hall) - Marcheta Gillespie, NIGP Region 11 Area Director
([5025 S. State]) Project Management, Q&A on news & UPPCC updates
- Tuesday, Mar. 18, 2008 - Phil Johnson- Warehouse Receiving
(9AM-12 Noon, Murray City Hall) - Possible Webinar presented by NIGP National
([5025 S. State]) If you have a topic preference, please contact Tiffany
Sorenson or David Bryan

UPCOMING WEBINARS (To register, go to www.nigp.org)

- Thursday, Jan. 17, 2008- Emergency Management Session 2: Learning from Real Life
Public Agency Crisis Incidents
- Thursday, Jan. 24, 2008- Case Study in Diversity: City of Wichita's Emerging &
Disadvantaged Business Enterprise Program
- Thursday, Feb. 7, 2008- Developing Effective RFP Evaluation Criteria
- Thursday, Feb. 14, 2008- Intro to Protest & Disputes
- Thursday, Feb. 21, 2008- What's in the Fine Print and Why: Standard PO Terms &
Conditions for Construction
- Thursday, Feb. 28, 2008- What's in the Fine Print and Why: Standard PO Terms &
Conditions for Goods

TIPPS (Tremendous Ideas for Procurement Professionals) Symposium 2008

March 3-5, 2008 in Charlotte, NC. For more information and registration, go online to
www.nigp.org/TIPPS.

63rd Annual NIGP Forum 2008

July 26-30, 2008 in Charlotte, NC. For more information and registration, go online to
www.nigp.org/forum.

Utah Chapter News

THANK YOU to those listed below who have recently volunteered to chair chapter committees.
If you are interested in serving on a committee, please contact the committee chairperson listed:

Committee Chairpersons

Honors & Awards: Penni Taylor (UDOT) pennit@utah.gov ; 801-965-3836
Financial: Gayle Gayler (SL County) ggayler@slco.org ; 801-468-2559
Historian: Mindi Bos (Sandy City) mbos@sandy.utah.gov ; 801-568-7148
Membership: Stephen Elms (Draper City) steve.elms@draper.ut.us ; 801-576-6514
Nominating Committee Member: Tara Allred (S. Jordan City) tallred@slc.utah.gov ;
801-254-3742
Public Relations: Paul Kikuchi (UDOT) pkikuchi@utah.gov ; 801-965-4071
Education: Tiffany Sorensen (SLC Corp.) tiffany.sorensen@slcgov.com ; 535-6347

CERTIFICATION has its rewards! Contact Dean Pope at dean.pope@granite.k12.ut.us for more information on how you can become certified.

A LIBRARY of NIGP recommended texts has been purchased for use by chapter members studying for CPPB or CPPO certification exams. To check-out these texts (texts may be checked-out up to 60 days), please contact Dean Pope at the email listed above.

TEXTS INCLUDE:

Introduction to Public Procurement
Legal Aspects of Public Procurement
Planning, Scheduling and Requirement Analysis
Sourcing in the Public Sector
Developing and Managing RFP's in the Public Sector
Contract Administration

THE CHAPTER WEBSITE is up and running! Please visit <http://nigputah.org>.

Classroom Corner

"The grass is not, in fact, always greener on the other side of the fence. Fences have nothing to do with it. The grass is greenest where it is watered. When crossing over fences, carry water with you and tend the grass wherever you may be."

Robert Fulghum (1937 -), *It Was on Fire When I Lay Down on It*

WE NEED YOUR HELP!

As part of our March 18th chapter meeting, we may participate in a webinar hosted by NIGP National. If you have a particular topic of interest or topic preference, please contact Tiffany Sorensen (SLC Corp.) at tiffany.sorensen@slcgov.com or 801-535-6347; or contact David Bryan (UDOT) at dbryan@utah.gov or 801-965-4178. Your input would be greatly appreciated!

For those of you that did not complete the survey from our last newsletter, we greatly need your input! Please follow this link to take the brief survey:

http://www.surveymonkey.com/s.aspx?sm=edoU9UCtR5aHDoHuJQDOmg_3d_3d

Thank you for your assistance!

For suggestions or submissions for future newsletters, please contact Tonya Hodges, Newsletter Editor, at tonya.hodges@slc.k12.ut.us.